Basic Info and Summary

| First Name | | Alre | eady Retired? | |
|--|------------------|---|---|--|
| Last Name | | | | |
| Scenario (file) Name | Default | | | |
| Address | | | | |
| Home Phone | | | | |
| Work Phone | | | | |
| Current Age | 55 | | | |
| Retirement Age | 65 | | | |
| Design until Age | 95 | (Survival R | ate at 95: Male 6% Fema | ale 13%) |
| urrent Retirement Assets | | | | |
| Current Value | \$300,000 | | | Index used: |
| Account Type: | | | Equity: 30 % | - |
| Open | | | ominal Bond: 70 % ndexed Bond 0 % | |
| USA: Uniform Distribution Table | 9 | milation ir | Cash: 0 % | |
| O Canada: Registered | | | Total 100 % | |
| Save percentage of income or | 15% of Annua | al Income: \$50,000 \$0 annually, inc | crease by 2.0 % | each year |
| Save percentage of income | | | erease by 2.0 % | each year |
| Save percentage of income or | | | | each year |
| Save percentage of income or or otal Periodic Income Required after Retiren | ment (Pre-Tax) — | \$0 annually, inc | ment income, or | each year |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, inc | ment income, or current dollars | |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, inc | ment income, or | |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, inc | ment income, or current dollars Probability of Asset D Age: 65 | pepletion: — |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, inc | ment income, or current dollars Probability of Asset D Age: 65 70 | Depletion: —— 0% 0% |
| Save percentage of income or or or otal Periodic Income Required after Retirent Select: | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | rent income, or current dollars Probability of Asset D Age: 65 70 75 | 0% 0% 0% |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, inc | Probability of Asset D Age: 65 70 75 80 | 0% 0% 0% 0% 13% |
| Save percentage of income or or or or or or | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | rent income, or current dollars Probability of Asset Date Age: 65 70 75 80 85 | 0% 0% 0% 0% 13% 51% |
| Save percentage of income or or or otal Periodic Income Required after Retiren Select: | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | Probability of Asset D Age: 65 70 75 80 85 90 | 0% 0% 0% 13% 51% 89% |
| Save percentage of income or or or otal Periodic Income Required after Retirem Select: or 55 65 75Age 85 | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | rent income, or current dollars Probability of Asset D Age: 65 70 75 80 85 90 95 | 0% 0% 0% 0% 13% 51% 89% 93% |
| Save percentage of income or or or or or or | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | Probability of Asset D Age: 65 70 75 80 85 90 95 | 0% 0% 0% 13% 51% 89% 93% |
| Save percentage of income or or or otal Periodic Income Required after Retirem Select: or 55 65 75Age 85 | ment (Pre-Tax) — | \$0 annually, ince 60% of pre-retirer \$30,000 annually, in o | rent income, or current dollars Probability of Asset D Age: 65 70 75 80 85 90 95 | 0% 0% 0% 0% 13% 51% 89% 93% |

Cash Flow

Reduce Periodic Withdrawals:

Limit Periodic Withdrawals:

| | | Ш | | | |
|------------------------------------|-----|---|-----------------|-------------|------------------------|
| Reduce periodic withdrawals by | 20% | | Do not allow th | ne periodio | withdrawals to exceed: |
| Once the withdrawal rate is above | 12% | | | 5% | of Portfolio Value |
| When portfolio growth is less than | 0% | | | 100% | of Portfolio Growth |
| | | ı | | | |

| Periodic Income after Retirement (Pre-Tax): | | | | | | |
|--|---------------|-----------------------|---------------|---------|-----------|---------|
| | Annual Income | Indexed? | | | | |
| | | in Current \$ | Y, N | | Start Age | End Age |
| Government Benefits | | \$0 | Υ | | | |
| Government Benefits | | \$0 | Υ | | | |
| Government Benefits | | \$0 | Υ | | | |
| Government Benefits | | \$0 | Υ | | | |
| Company Pension | | \$0 | N | | | |
| Company Pension | | \$0 | N | | | |
| Rental Income | | \$0 | Υ | | | |
| Other Income | | \$0 | N | | | |
| Single Premium Annuity Income | Age | Premium paid from | | Annual | , | ments |
| | bought | the Portfolio \$ | Annual Pay \$ | Index % | Start Age | End Age |
| Term Annuity | | \$0 | \$0 | 0.0% | | |
| Term Annuity | | \$0 | \$0 | 0.0% | | |
| Deferred Annuity | | \$0 | \$0 | 0.0% | | |
| Other | | \$0 | \$0 | 0.0% | | |
| Other | | \$0 | \$0 | 0.0% | | |
| One-Time Additions to Retirement Savings (After-Tax, lump-sum deposits): | | | | | | |
| One time Additions to Retireme | | | Annual Indx% | | | |
| | at Age | Net Value, Current \$ | | | | |
| Sell the House | at Age | \$0 | 0.0% | | | |
| Sell the House Inheritance | at Age | \$0 \$0 | 0.0% | | | |
| Sell the House | at Age | \$0 | 0.0% | | | |

Changes to Withdrawals

| Changes to Periodic Withdrawals | | Increase or | By what | | | | |
|----------------------------------|---------|------------------------|--------------|-----------|-----------|---------|--|
| after Retirement: | | Decrease | Percentage | | Start Age | End Age | |
| Increase Health Expenses | | 1 | 0% | | | | |
| Move to a nursing home | | 1 | 0% | | | | |
| Other | | 1 | 0% | | | | |
| Other | | D | 0% | | | | |
| Other | | D | 0% | | | | |
| Major Expenses paid from the Por | tfolio: | | | Frequency | | | |
| (Lump-sum withdrawals) | ١ | Net Amount, Current \$ | Annual Indx% | years | Start Age | End Age | |
| Buy a car | | \$0 | 0.0% | 6 | | | |
| Travel | | \$0 | 0.0% | 1 | | | |
| Other | | \$0 | 0.0% | 1 | | | |
| Other | | \$0 | 0.0% | 1 | | | |

Immediate Annuities

Single Premium Immediate Fixed Life Annuity - Base Line

| joint-last-to-die, index obtain annuity quotes | xed to CPI, partiall s for this annuity fo | y indexed to CPI, etc. After ages 60, 70, 80. Enter | me of these options may be:r er establishing what features them below to calculate the b | and options you want, wase line. | | |
|---|--|---|--|----------------------------------|--|--|
| _ | Fixed Life Annuity Payout per month for \$100,000 single premium: Age: 60 70 80 | | | | | |
| Age: Monthly Pay: | | \$517 | 80 \$800 | | | |
| Г | - Is this Annuity I | ndexed to CPI | | | | |
| | ○ No | O Yes, fixed rate | Yes, partial CPI | Yes, full CPI | | |
| • | Enter Fixed Ra | te 2 | 0% | | | |
| Low threshold 2.0% | | | | | | |
| Index Amount 80.0% of the difference between CPI and low threshold Up to maximum index amount of 6% | | | | | | |

Single Premium Immediate Variable Pay Life Annuity - Base Line

Figure out the most suitable annuity for your specific needs. Some of these options may be:minimum guaranteed, joint-last-to-die, different Assumed Investment Return choices, etc. After establishing what features and options you want, obtain annuity quotes for this annuity for ages 60, 70, 80. Enter them below to calculate the base line, if required.

When buying annuity, use

Ow of the money to buy SPI Variable Life Annuity

Equity Allocation

70% Annual Fee %: 0.50

SP Immediate Variable (Index Linked) Life Annuity pays for a \$100,000 single premium:

Age: 60 70 80

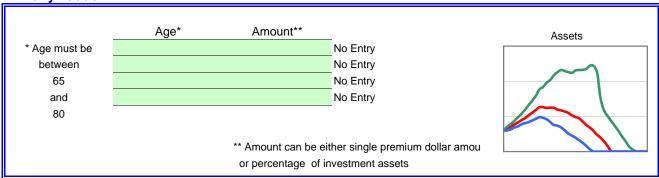
Monthly Pay: 575.00 780.00 940.00

Assumed Investment Return (AIR): 3%

Annuity Parameters

| • | | | |
|---------------------------------------|----------|--------------|----|
| Don't buy SPI Life Annuity before age | 60 | or after age | 80 |
| Minimum Single Prem | \$25,000 | | |

Annuity Ladder



Due to the nature of annuities, the projections are only approximate

Variable Annuity

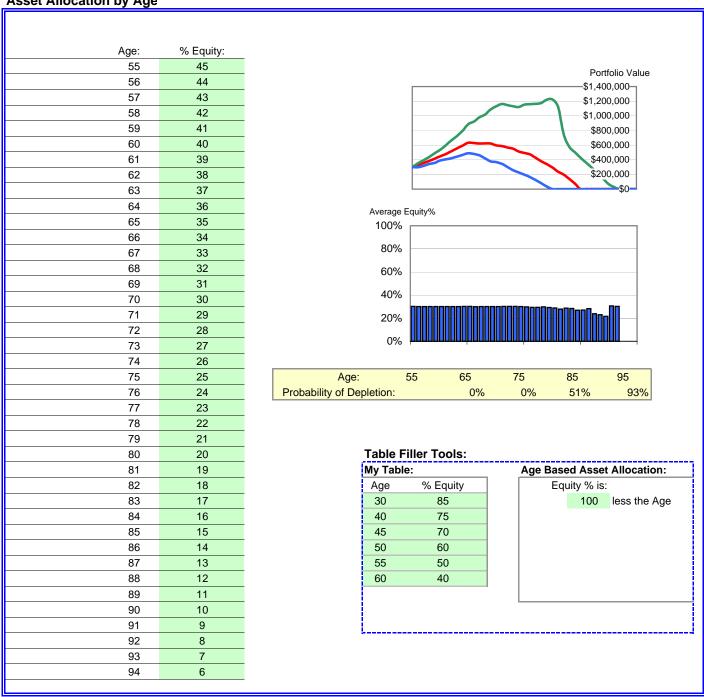
| Contract | | | | |
|---|--|-------------------|-------------------------------|----------|
| Don't consider VA | O I have an exist | ting VA | O Buy VA at age | |
| | \$0 \$0 | | | |
| | | | | |
| WithdrawalsAnnual Withdraw | vals 5.0% | of Base | Withdrawals start a | t age 65 |
| Withdrawal Guarantees — | | | | |
| Life | Principal O | 20 | years | |
| O No guarantee | \circ | 20 | years, reset for life at age | 65 |
| Bonus before Withdrawals: | Start — | | | |
| | ✓ Annual bonus | 5% | for the next 10 | years |
| | Minimum bonus | 100% | after 10 | years |
| Step Up Reset | | | | |
| Step up every | 1 | year(s) | O No time limit on ste | p-up |
| Fir | st 30 | years | until age 80 | |
| ✓ St | ep up during the with | drawal stage rese | ts the guarantee period | |
| ✓ St | ep up resets (increase | s) the bonus doll | ar amount | |
| Step Up Reset Trigger: When | n Contract Value is - | | | |
| Lifetime High | ○ Lifetime | High until withdr | awals start, Annual Growth af | terwards |
| - Costs | | | | |
| Total Co | osts 0.40 | % | | |
| - Asset Allocation - | | | | |
| Initial Equity Alloca | tion 80 | % | | |
| ✓ Reduce Equity% | to | %, once the mark | ket value is | |
| | | | eed base amount | |
| Lifetime Cash Flow and Asse | s Pomaining —— | | | |
| Lifetiffie Casif Flow and Asse | s Kemaning — | | 100% | |
| CASH FLOW - Average To | | \$1,183,17 | 1 ≱ 75% - | |
| ASSETS - Kemair | ing Assets (Median): Total: | \$0 \$1,183,17 | − a 50% - | |
| | cludes the combined i | ncome received f | | |
| | t portfolio, the variable nd the SPIA entered o | | 0% | Age |
| L | | | z - | J - |

Portfolio Management

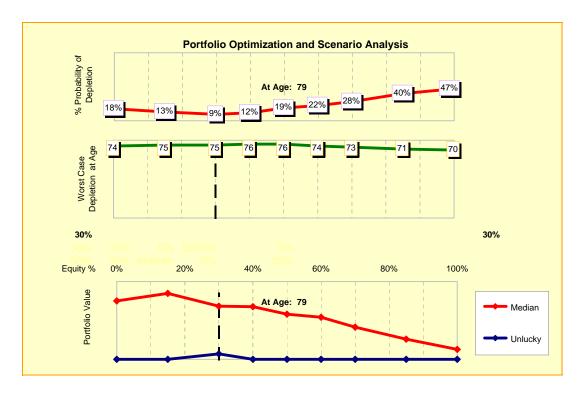
Asset Class Parameters (for the Investment Portfolio only)

| Equity: O Look Back (US Market History only) | Plan Ahead0.0 % Total Alpha, including Dividends and Mngmt Costs | | | | |
|---|---|--|--|--|--|
| Nominal (Regular) Bond: 5-year Bond yield premium over cash Inflation Indexed Bond: Imputed Real Yield over inflation | 1.5 % Mgmt Costs: 0.5 % 1.5 % Mgmt Costs: 0.5 % | | | | |
| Equity History used: DJIA 1900-2006 | 1.5 % Mgmt Costs: 0.5 % | | | | |
| sset Dedication Keep at least 4 year(s) of income in the Cash/Fixed Income part of the portfolio after retirement | | | | | |
| Portfolio Rebalancing | | | | | |
| How often do you want to rebalance? Only at the end of US Presidential Election Years Never during retirement | | | | | |
| Threshold: Rebalance only if equity percentage deviates 3 % or more | | | | | |
| Asset Allocation Strategy | | | | | |
| Strategic AA | mbo AA O Age Based AA | | | | |

Asset Allocation by Age



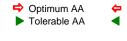
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Strategic Asset Allocation (excluding VA assets)

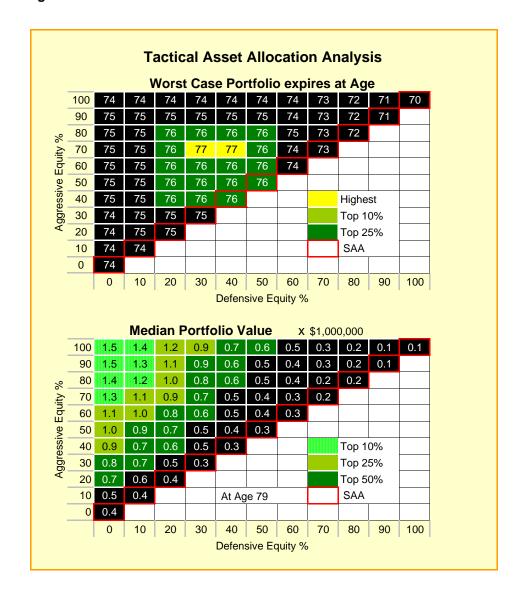
| | o u.o g. | • • • • • • • • | | | | | | | |
|----------|-----------|-----------------------------|-----|------------|---------------------------|----------|-----------|-------------|--------|
| | Strategic | Strategic Asset Allocation: | | Worst Case | Portfolio Value at age 79 | | | | |
| | | | | | Portfolio | | | | at age |
| | Equity% | FI | IIB | Cash | Depletes at Age* | Unlucky | Median | Lucky | 79 |
| Used - | 30% | 70% | 0% | 0% | 75 | \$34,562 | \$341,299 | \$1,220,918 | 9% |
| | 0% | 100% | 0% | 0% | 74 | \$0 | \$375,062 | \$1,031,635 | 18% |
| | 15% | 85% | 0% | 0% | 75 | \$0 | \$423,928 | \$1,045,268 | 13% |
| = | 30% | 70% | 0% | 0% | 75 | \$34,562 | \$341,299 | \$1,220,918 | 9% |
| | 40% | 60% | 0% | 0% | 76 | \$0 | \$337,989 | \$1,389,674 | 12% |
| | 50% | 50% | 0% | 0% | 76 | \$0 | \$290,258 | \$1,512,801 | 19% |
| | 60% | 40% | 0% | 0% | 74 | \$0 | \$270,092 | \$1,646,085 | 22% |
| | 70% | 30% | 0% | 0% | 73 | \$0 | \$206,299 | \$1,746,606 | 28% |
| | 85% | 15% | 0% | 0% | 71 | \$0 | \$129,244 | \$1,829,210 | 40% |
| | 100% | 0% | 0% | 0% | 70 | \$0 | \$63,880 | \$1,895,163 | 47% |

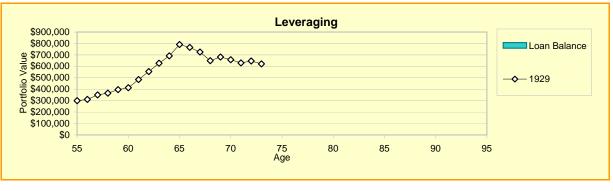
 $[\]ensuremath{^{\star}}$ If blank then worst case portfolio life is beyond the calculation range

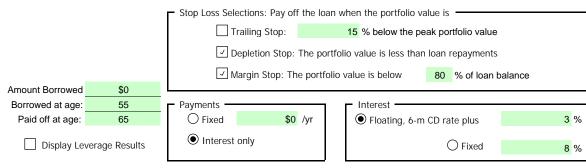


| Tolerable Asset Allocation I want my portfolio losses to stay below: | | | | | |
|--|--------------------------------|---|--|--|--|
| | 5% in a month 10% in a year | 19 times out of 2099 times out of 100always | | | |
| | | | | | |

^{** %} Probability of Depletion







| | | Assets | Loan | Interest | Interest | |
|-----------|------|-------------------------|------------|----------|---------------|-----------------|
| ۸ | Year | | Balance | % | Amount | Davisa |
| Age 55 | 1929 | (Portf+VA) \$300,100 | \$0 | 0.00% | Amount \$0 | Payments \$0 |
| 56 | 1930 | \$300,100 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 \$0 |
| 57 | 1931 | \$349,601 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 \$0 |
| 58 | 1932 | \$365,358 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 \$0 |
| 59 | 1932 | \$395,730 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 |
| 60 | 1934 | \$413,261 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 \$0 |
| 61 | 1934 | \$484,897 | \$0 \$0 | 0.00% | \$0 \$0 | \$0 \$0 |
| 62 | 1936 | \$554,168 | \$0 | 0.00% | \$0 | \$0 |
| 63 | 1937 | \$626,725 | \$0 | 0.00% | \$0 | \$0 \$0 |
| 64 | 1938 | \$691,293 | \$0 | 0.00% | \$0 | \$0 \$0 |
| 65 | 1939 | \$790,547 | \$0 | 0.00% | \$0 | \$0 \$0 |
| 66 | 1940 | \$765,039 | ΨΟ | 0.0070 | ΨΟ | ΨΟ |
| 67 | 1941 | \$724,376 | | | | |
| 68 | 1942 | \$649,383 | | | | |
| 69 | 1943 | \$681,104 | | | | |
| 70 | 1944 | \$658,487 | | | | |
| 71 | 1945 | \$629,852 | | | | |
| 72 | 1946 | \$646,107 | | | | |
| 73 | 1947 | \$620,891 | | | | |
| 74 | 1948 | | | | | |
| 75 | 1949 | | | | | |
| 76 | 1950 | | | | | |
| 77 | 1951 | | | | | |
| 78 | 1952 | | | | | |
| 79 | 1953 | | | | | |
| 80 | 1954 | | | | | |
| 81 | 1955 | | | | | |
| 82 | 1956 | | | | | |
| 83 | 1957 | | | | | |
| 84 | 1958 | | | | | |
| 85 | 1959 | | | | | |
| 86 | 1960 | | | | | |
| 87 | 1961 | | | | | |
| 88 | 1962 | | | | | |
| 89 | 1963 | | | | | |
| 90 | 1964 | | | | | |
| 91 | 1965 | | | | | |
| 92 | 1966 | | | | | |
| 93 | 1967 | | | | | |
| 94 | 1968 | | | | | |
| 95 | 1969 | | | | | |

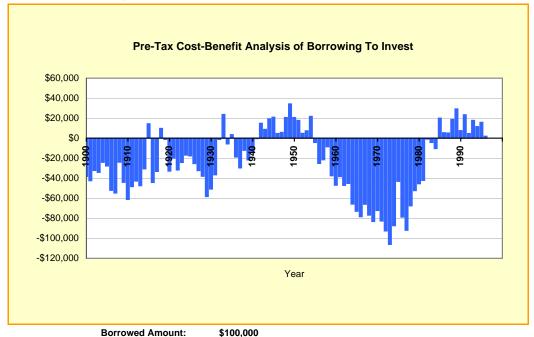
| Portfolio | Value* |
|-----------|--------|
| | |

| Without Leveraging | | | | |
|--------------------|-----------|--|--|--|
| At 55: | \$300,000 | | | |
| At 66: | \$765,026 | | | |
| Increase: | \$465,026 | | | |
| | | | | |

| with Leveraging | | |
|-----------------|-----------|-----|
| At 55: | \$300,100 | ** |
| At 66: | \$765,039 | *** |
| Increase: | \$465,039 | |

- * includes all cash flows ** includes loan amount
- *** after paying off the loan

Benefit of Leveraging: \$13



| | ь | rrowed Amount: | \$100,000 | | | | |
|------|-----------|----------------|-----------|------|------------|------|-----------|
| Year | Amount\$ | Year | Amount\$ | Year | Amount\$ | Year | Amount\$ |
| 1900 | -\$38,086 | 1925 | -\$17,650 | 1950 | \$20,719 | 1975 | -\$43,148 |
| 1901 | -\$42,493 | 1926 | -\$25,374 | 1951 | \$17,877 | 1976 | -\$78,725 |
| 1902 | -\$32,254 | 1927 | -\$32,336 | 1952 | \$4,873 | 1977 | -\$91,965 |
| 1903 | -\$34,109 | 1928 | -\$37,954 | 1953 | \$7,430 | 1978 | -\$67,632 |
| 1904 | -\$24,018 | 1929 | -\$58,345 | 1954 | \$21,773 | 1979 | -\$52,443 |
| 1905 | -\$27,698 | 1930 | -\$50,757 | 1955 | -\$4,231 | 1980 | -\$45,517 |
| 1906 | -\$52,073 | 1931 | -\$36,518 | 1956 | -\$25,257 | 1981 | -\$42,096 |
| 1907 | -\$54,700 | 1932 | -\$1,241 | 1957 | -\$21,520 | 1982 | -\$891 |
| 1908 | -\$23,879 | 1933 | \$23,762 | 1958 | -\$8,539 | 1983 | -\$4,188 |
| 1909 | -\$44,070 | 1934 | -\$5,765 | 1959 | -\$37,434 | 1984 | -\$10,415 |
| 1910 | -\$61,184 | 1935 | \$3,564 | 1960 | -\$46,986 | 1985 | \$20,062 |
| 1911 | -\$48,345 | 1936 | -\$18,815 | 1961 | -\$38,375 | 1986 | \$5,474 |
| 1912 | -\$42,770 | 1937 | -\$29,670 | 1962 | -\$47,168 | 1987 | \$5,137 |
| 1913 | -\$47,350 | 1938 | -\$12,053 | 1963 | -\$45,144 | 1988 | \$18,813 |
| 1914 | -\$30,570 | 1939 | -\$21,660 | 1964 | -\$65,872 | 1989 | \$29,295 |
| 1915 | \$14,381 | 1940 | -\$13,971 | 1965 | -\$72,999 | 1990 | \$7,638 |
| 1916 | -\$44,212 | 1941 | -\$429 | 1966 | -\$78,481 | 1991 | \$23,348 |
| 1917 | -\$33,140 | 1942 | \$14,972 | 1967 | -\$65,918 | 1992 | \$4,641 |
| 1918 | \$9,754 | 1943 | \$8,838 | 1968 | -\$76,809 | 1993 | \$17,794 |
| 1919 | -\$1,226 | 1944 | \$19,221 | 1969 | -\$83,214 | 1994 | \$11,640 |
| 1920 | -\$32,848 | 1945 | \$21,071 | 1970 | -\$72,274 | 1995 | \$15,938 |
| 1921 | -\$19,877 | 1946 | \$4,688 | 1971 | -\$82,811 | 1996 | \$1,998 |
| 1922 | -\$31,809 | 1947 | \$5,771 | 1972 | -\$92,621 | | |
| 1923 | -\$24,262 | 1948 | \$20,709 | 1973 | -\$106,142 | | |
| 1924 | -\$16,880 | 1949 | \$34,281 | 1974 | -\$87,424 | | |

| Median: | -\$24,262 |
|---------------|------------|
| | |
| Lucky: | \$18,976 |
| Unlucky: | -\$72,564 |
| Worst: | -\$106,142 |
| Profit Factor | 0.15 |

My Wealth Management Inc

Bob Smith (555) 555-5555

Portfolio Value and Annuity Ladder

1-Jan-08

| | Average | Annuity Ladder | Market Value of the Investment and Variable Annuity Portfolio | | | | | |
|------------------|----------|----------------|---|---------------------------------------|------------|---------------------------------------|-------------------|--|
| Age Asset Alloc. | | Average Single | Worst Case | Unlucky | | Lucky | | |
| | % Equity | Premium Paid | (at this age) | (Bottom 10%) | Median | (Top 10%) | | |
| | • | | | · · · · · · · · · · · · · · · · · · · | | · · · · · · · · · · · · · · · · · · · | | |
| 55 | 30% | | \$300,000 | \$300,000 | \$300,000 | \$300,000 | (\$100,000,000) | |
| 56 | 30% | | \$267,302 | \$299,842 | \$326,985 | \$352,312 | | |
| 57 | 30% | | \$256,366 | \$316,885 | \$356,648 | \$392,609 | | |
| 58 | 30% | | \$252,816 | \$342,864 | \$384,409 | \$436,808 | | |
| 59 | 30% | | \$258,197 | \$359,161 | \$415,413 | \$489,362 | | |
| 60 | 30% | | \$306,600 | \$390,153 | \$448,079 | \$536,206 | (\$1,000,000,000) | |
| 61 | 30% | | \$334,323 | \$405,364 | \$478,446 | \$599,381 | | |
| 62 | 30% | | \$365,158 | \$421,550 | \$517,130 | \$665,255 | | |
| 63 | 30% | | \$385,343 | \$444,263 | \$555,954 | \$726,109 | | |
| 64 | 30% | | \$393,076 | \$467,158 | \$594,607 | \$796,356 | | |
| 65 | 30% | | \$436,162 | \$489,843 | \$633,446 | \$886,854 | (\$1,000,000,000) | |
| 66 | 30% | | \$400,400 | \$480,084 | \$629,458 | \$920,609 | | |
| 67 | 30% | | \$363,177 | \$460,524 | \$621,821 | \$980,352 | | |
| 68 | 30% | | \$332,638 | \$418,656 | \$625,014 | \$1,018,622 | | |
| 69 | 30% | | \$305,129 | \$377,964 | \$622,914 | \$1,086,833 | (\$1,000,000,000) | |
| 70 | 30% | | \$271,461 | \$368,760 | \$596,981 | \$1,131,866 | | |
| 71 | 30% | | \$228,068 | \$344,376 | \$586,973 | \$1,161,598 | | |
| 72 | 30% | | \$174,060 | \$302,203 | \$568,287 | \$1,146,969 | | |
| 73 | 30% | | \$142,882 | \$258,344 | \$551,533 | \$1,132,297 | | |
| 74 | 30% | | \$97,455 | \$227,824 | \$514,308 | \$1,119,444 | (\$1,000,000,000) | |
| 75 | 30% | | \$43,618 | \$197,509 | \$492,730 | \$1,153,645 | | |
| 76 | 29% | | \$0 | \$164,364 | \$473,609 | \$1,160,834 | | |
| 77 | 29% | | \$0 | \$124,783 | \$427,999 | \$1,163,640 | | |
| | 78 30% | | \$0 | \$81,840 | \$379,253 | \$1,175,930 | | |
| 79 | 29% | | \$0 | \$34,562 | \$341,299 | \$1,220,918 | (\$1,000,000,000) | |
| 80 | 29% | | \$0 | \$0 | \$295,618 | \$1,223,298 | | |
| 81 | 28% | | \$0 | \$0 | \$238,874 | \$1,126,017 | | |
| 82 | 29% | | \$0 | \$0 | \$198,216 | \$753,330 | | |
| 83 | 28% | | \$0 | \$0 | \$140,707 | \$578,516 | | |
| 84 | 27% | | \$0 | \$0 | \$75,379 | \$503,490 | (\$1,000,000,000) | |
| 85 | 27% | | \$0 | \$0 | \$0 | \$430,636 | | |
| 86 | 28% | | \$0 | \$0 | \$0 | \$361,490 | | |
| 87 | 24% | | \$0 | \$0 | \$0 | \$294,454 | | |
| 88 | 23% | | \$0 | \$0 | \$0 \$0 | \$210,917 | | |
| 89 | 22% | | \$0 \$0 | \$0 | \$0 \$0 | \$146,292 | (\$1,000,000,000) | |
| 90 | 31% | | | \$0 | \$0 \$0 | \$68,849 | | |
| 91 | 30% | | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$28,173 | | |
| 92 | | | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | | |
| 93 94 | | | \$0 \$0 | \$0 \$0 | \$0 \$0 | \$0 \$0 | | |
| 94 | _ | 1 | ΦU | \$ U | ΦU | ΦU | (\$1,000,000,000) | |

My Wealth Management Inc

Bob Smith (555) 555-5555

Average Cash Flows

1-Jan-08 (Note: Figures on this page are indicative of historic averages. Each individual portfolio will perform differently.)

| Lump Sum Periodic | | Income | Received after Retire | ement* | Surplus | |
|-------------------|--------------------|-----------------------------|------------------------|------------------------|--|--|
| Withdrawals | Deposits | Required | Life/Variable Annuity | Taken from the | Total | (Shortfall) |
| | before Retirement | after Retirement | Pays | Investment Portfolio | Received | |
| | \$7,500 | | | | | |
| | \$7,746 | | | | | |
| | \$8,007 | | | | | |
| | \$8,285 | | | | | |
| | \$8,571 | | | | | |
| | \$8,867 | | | | | |
| | \$9,176 | | | | | |
| | \$9,504 | | | | | |
| | \$9,843 | | | | | |
| | \$10,199 | | | | | |
| | | \$42,308 | | \$42,308 | \$42,308 | \$0 |
| | | \$43,879 | | \$43,879 | \$43,879 | \$0 |
| | | \$45,499 | | \$45,499 | \$45,499 | \$0 |
| | | \$47,213 | | \$47,213 | \$47,213 | \$0 |
| | | \$48,965 | | \$48,965 | \$48,965 | \$0 |
| | | \$50,763 | | \$50,763 | \$50,763 | \$0 |
| | | \$52,613 | | \$52,613 | \$52,613 | \$0 |
| | | \$54,534 | | \$54,534 | \$54,534 | \$0 |
| | | \$56,468 | | \$56,468 | \$56,468 | \$0 |
| | | \$58,379 | | \$58,379 | \$58,379 | \$0 |
| | | \$60,228 | | \$60,052 | \$60,052 | -\$176 |
| | | \$62,028 | | \$60,789 | \$60,789 | -\$1,240 |
| | | \$63,887 | | \$60,123 | \$60,123 | -\$3,764 |
| | | \$65,924 | | \$60,628 | \$60,628 | -\$5,297 |
| | | \$68,080 | | \$61,462 | \$61,462 | -\$6,618 |
| | | \$70,311 | | \$59,143 | \$59,143 | -\$11,167 |
| | | \$72,632 | | \$54,765 | \$54,765 | -\$17,867 |
| | | \$74,979 | | \$47,197 | \$47,197 | -\$27,783 |
| | | \$77,381 | | \$43,987 | \$43,987 | -\$33,395 |
| | | \$79,838 | | \$38,205 | \$38,205 | -\$41,633 |
| | | \$82,369 | | \$33,595 | \$33,595 | -\$48,773 |
| | | \$84,969 | | \$31,349 | \$31,349 | -\$53,620 |
| | | \$87,726 | | \$25,749 | \$25,749 | -\$61,977 |
| | | \$90,653 | | \$15,555 | \$15,555 | -\$75,099 |
| | | \$93,686 | | \$7,879 | \$7,879 | -\$85,807 |
| | | \$96,775 | | \$5,603 | \$5,603 | -\$91,171 |
| | | \$99,969 | | \$5,295 | \$5,295 | -\$94,674 |
| | | \$103,246 | | \$3,919 | \$3,919 | -\$99,327 |
| | | \$106,600 | | \$3,562 | \$3,562 | -\$103,038 |
| | | \$110,000 | | \$3,693 | \$3,693 | -\$106,307 |
| odic | deposits, between: | deposits, between: \$68,000 | \$106,600 \$110,000 | \$106,600 \$110,000 | \$106,600 \$3,562 \$110,000 \$3,693 | \$106,600 \$3,562 \$3,562 \$110,000 \$3,693 \$3,693 |

Present Value of periodic deposits, between: \$68,000 * includes only income taken from investments and from annuities enteror in the VA and Annuity pages

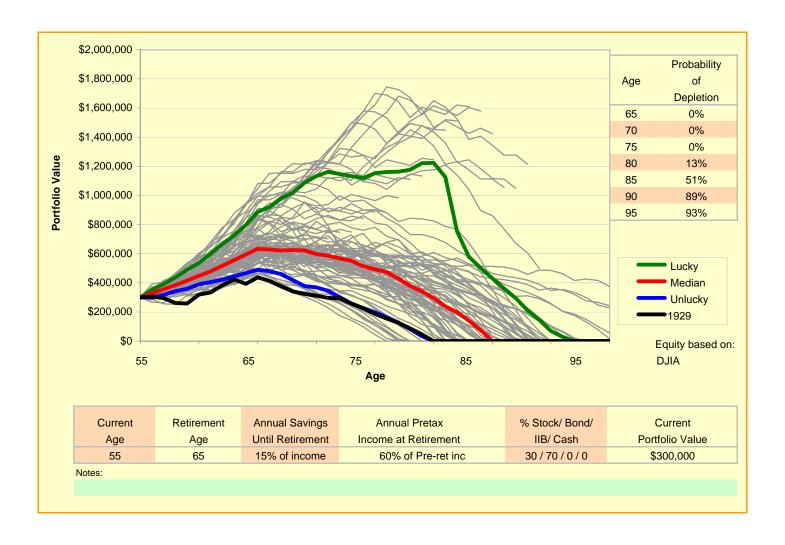
My Wealth Management Inc

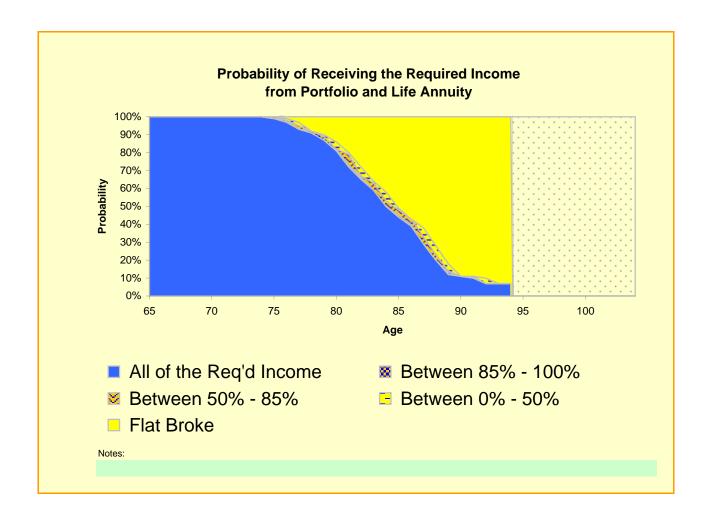
Bob Smith (555) 555-5555

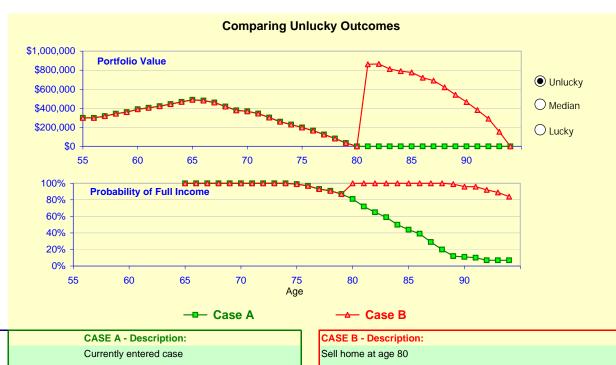
Probability of Receiving Required Income after Retirement

1-Jan-08

| | Probability of Receiving | | | | | | | | | |
|-----|--------------------------|------------|--------------------|----------|------|--|--|--|--|--|
| Age | All | 85% - 100% | 50% - 85% | 0% - 50% | None | | | | | |
| | | of | the Required Incor | me | | | | | | |
| · | | | | | | | | | | |
| 65 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 66 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 67 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 68 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 69 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 70 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 71 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 72 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 73 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 74 | 100% | 0% | 0% | 0% | 0% | | | | | |
| 75 | 99% | 0% | 1% | 0% | 0% | | | | | |
| 76 | 97% | 1% | 0% | 1% | 1% | | | | | |
| 77 | 93% | 0% | 2% | 2% | 3% | | | | | |
| 78 | 91% | 1% | 0% | 0% | 8% | | | | | |
| 79 | 87% | 2% | 0% | 1% | 10% | | | | | |
| 80 | 81% | 1% | 0% | 4% | 14% | | | | | |
| 81 | 72% | 1% | 6% | 1% | 20% | | | | | |
| 82 | 65% | 1% | 1% | 5% | 28% | | | | | |
| 83 | 59% | 0% | 4% | 1% | 36% | | | | | |
| 84 | 50% | 0% | 3% | 5% | 42% | | | | | |
| 85 | 44% | 1% | 3% | 1% | 51% | | | | | |
| 86 | 39% | 1% | 3% | 0% | 57% | | | | | |
| 87 | 29% | 0% | 4% | 5% | 62% | | | | | |
| 88 | 20% | 0% | 3% | 5% | 72% | | | | | |
| 89 | 12% | 1% | 1% | 4% | 82% | | | | | |
| 90 | 11% | 0% | 0% | 0% | 89% | | | | | |
| 91 | 10% | 0% | 1% | 0% | 89% | | | | | |
| 92 | 7% | 0% | 0% | 3% | 90% | | | | | |
| 93 | 7% | 0% | 0% | 0% | 93% | | | | | |
| 94 | 7% | 0% | 0% | 0% | 93% | | | | | |
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| | | CASE A - Descript | tion: | | CASE B - Description: | | | | |
|----------|-----------|----------------------|-------------|----------------|-----------------------|-----------|-----------------|-------------|----------------|
| | | Currently entered of | ase | | Sell home at age 80 | | | | |
| | | · | | | | | | | |
| | | | | | | | | | |
| Age | | Portfolio Value | | Probability of | | | Portfolio Value | | Probability of |
| / igc | Unlucky | Median | Lucky | Full Income | | Unlucky | Median | Lucky | Full Income |
| 55 | \$300,000 | \$300,000 | \$300,000 | ruii iricome | | \$300,000 | \$300,000 | \$300,000 | Full Income |
| 56 | \$299,842 | \$326,985 | \$352,312 | | | \$299,842 | \$326,985 | \$352,312 | |
| 57 | \$316,885 | \$356,648 | \$392,609 | | | \$316,885 | \$356,648 | \$392,609 | |
| 58 | \$342,864 | \$384,409 | \$436,808 | | | \$342,864 | \$384,409 | \$436,808 | |
| 59 | \$359,161 | \$415,413 | \$489,362 | | | \$359,161 | \$415,413 | \$489,362 | |
| 60 | \$390,153 | \$448,079 | \$536,206 | | | \$390,153 | \$448,079 | \$536,206 | |
| 61 | \$405,364 | \$478,446 | \$599,381 | | | \$405,364 | \$478,446 | \$599,381 | |
| 62 | \$421,550 | \$517,130 | \$665,255 | | | \$421,550 | \$517,130 | \$665,255 | |
| 63 | \$444.263 | \$555,954 | \$726,109 | | | \$444,263 | \$555,954 | \$726,109 | |
| | \$467,158 | \$594,607 | \$796,356 | | | \$467,158 | \$594,607 | \$796,356 | |
| 64 65 | \$489,843 | \$633,446 | \$886,854 | 100% | | \$489,843 | \$633,446 | \$886,854 | 100% |
| 66 | \$480,084 | \$629,458 | \$920,609 | 100% | | \$480,084 | \$629,458 | \$920,609 | 100% |
| 67 | \$460,524 | \$621,821 | \$980,352 | 100% | | \$460,524 | \$621,821 | \$980,352 | 100% |
| 68 | \$418,656 | \$625,014 | \$1,018,622 | 100% | | \$418,656 | \$625,014 | \$1,018,622 | 100% |
| 69 | \$377,964 | \$622,914 | \$1,086,833 | 100% | | \$377,964 | \$622,914 | \$1,086,833 | 100% |
| 70 | \$368,760 | \$596,981 | \$1,131,866 | 100% | | \$368,760 | \$596,981 | \$1,131,866 | 100% |
| 71 | \$344,376 | \$586,973 | \$1,161,598 | 100% | | \$344,376 | \$586,973 | \$1,161,598 | 100% |
| 72 | \$302,203 | \$568,287 | \$1,146,969 | 100% | | \$302,203 | \$568,287 | \$1,146,969 | 100% |
| 73 | \$258,344 | \$551,533 | \$1,132,297 | 100% | | \$258,344 | \$551,533 | \$1,132,297 | 100% |
| 74 | \$227,824 | \$514,308 | \$1,119,444 | 100% | | \$227,824 | \$514,308 | \$1,119,444 | 100% |
| 74 75 | \$197,509 | \$492,730 | \$1,153,645 | 99% | | \$197,509 | \$492,730 | \$1,153,645 | 99% |
| 76 | \$164,364 | \$473,609 | \$1,160,834 | 97% | | \$164,364 | \$473,609 | \$1,160,834 | 97% |
| 77 | \$124,783 | \$427,999 | \$1,163,640 | 93% | | \$124,783 | \$427,999 | \$1,163,640 | 93% |
| 78 | \$81,840 | \$379,253 | \$1,175,930 | 91% | | \$81,840 | \$379,253 | \$1,175,930 | 91% |
| 79 | \$34,562 | \$341,299 | \$1,220,918 | 87% | | \$34,562 | \$341,299 | \$1,220,918 | 87% |
| 80 | \$0 | \$295,618 | \$1,223,298 | 81% | | \$0 | \$295,618 | \$1,223,298 | 100% |
| 81 | \$0 | \$238,874 | \$1,126,017 | 72% | | \$862,334 | \$1,165,846 | \$2,052,989 | 100% |
| 82 | \$0 | \$198,216 | \$753,330 | 65% | | \$866,131 | \$1,202,376 | \$1,789,809 | 100% |
| 83 | \$0 | \$140,707 | \$578,516 | 59% | | \$812,459 | \$1,171,478 | \$1,714,567 | 100% |
| 84 85 | \$0 | \$75,379 | \$503,490 | 50% | | \$789,943 | \$1,172,264 | \$1,645,348 | 100% |
| | \$0 | \$0 | \$430,636 | 44% | | \$775,737 | \$1,118,398 | \$1,596,325 | 100% |
| 86 | \$0 | \$0 | \$361,490 | 39% | | \$721,588 | \$1,126,521 | \$1,663,862 | 100% |
| 87 | \$0 | \$0 | \$294,454 | 29% | | \$689,940 | \$1,130,641 | \$1,674,642 | 100% |
| 88 | \$0 | \$0 | \$210,917 | 20% | | \$620,761 | \$1,060,709 | \$1,700,771 | 100% |
| 89 | \$0 | \$0 | \$146,292 | 12% | | \$540,816 | \$1,029,473 | \$1,759,852 | 99% |
| 90 | \$0 | \$0 | \$68,849 | 11% | | \$466,163 | \$993,681 | \$1,811,319 | 96% |
| 91 | \$0 | \$0 | \$28,173 | 10% | | \$381,191 | \$944,887 | \$1,928,837 | 96% |
| 92 | \$0 | \$0 | \$0 | 7% | | \$290,638 | \$896,548 | \$1,987,060 | 92% |
| 93 | \$0 | \$0 | \$0 | 7% | | \$152,186 | \$842,500 | \$2,027,766 | 89% |
| 94 | \$0 | \$0 | \$0 | 7% | | \$0 | \$838,638 | \$2,093,846 | 84% |